Cornwall Public Library Board of Trustees

December 13, 2016

7:00 to 9:00 PM

Minutes

Meeting called to order by Janine Bixler at 7:12 PM

I: Roll

Trustees Present: Janine Bixler, Bruce Cohen, Susanne Vondrak, Christine McDonald, Tom Dames, and Elisabeth Hellwege. **Excused**: Carol Stein

Mary Lou Carolan, Library Director

Michelle Mellino, Treasurer

Also Present: Library staff member Ellen Winchell (minutes), Rosaleen Leahy, Library staff member, Liz Fisher, Library staff member, Jane Harkinson, President Friends of the Library, Maureen Terwilliger, Foundation, Rosemary DiCesare, Friends, Dr. Lucy Swift, and Leslie Reilly, Friends.

- **II. Approval of the minutes**: A <u>motion to approve</u> the Board of Trustee minutes of November 8, 2016 made by Christine McDonald, seconded by Elisabeth Hellwege and unanimously approved.
- **III. Financial Review:** Following discussion, <u>a motion to approve</u> Warrant #5 in the amount of \$95, 440.89 was made by Elisabeth Hellwege, seconded by Susanne Vondrak and unanimously approved. A <u>motion to pay</u> the retirement on December 15, 2016 in the amount of \$47,374.00 made by Tom Dames, seconded by Elisabeth Hellwege and unanimously approved. After discussion, <u>a motion to approve</u> Profit and Loss Budget vs Actual report for July 2016 through October 2016, made by Susanne Vondrak, seconded by Bruce Cohen and unanimously approved.
- **IV. Public Remarks**: After much discussion about the building committee report a request was made from the Friends for a summary of the ideas proposed. Susanne Vondrak will provide this information.
- V. Communications: A copy of a letter to Mr. Richard Randazzo, Town Supervisor was received from Susan Kamlet, President of the Cornwall Historical Society thanking the Town board for suggesting the Town of Cornwall build a museum for the Historical Society. A letter was received from Barbara Gosda, complimenting two programs she recently attended, The World War II Four Part Series and PJ Storytime with Pat Parker. A thank you note was received from Rosemary DiCesare. A thank you note for the generous gift of Veterans Day cards was received from Castle Point Campus, VA Hudson Valley Health Care System. The New York Military Academy Booth Library sent a note of

thanks for the opportunity to look through our discarded reference books that will be additions to the Booth Library. **Donations:** Dr. Barry John Capella made a donation of \$100.00. Ms. Phyllis Stehm made a donation of \$10.00. Mr. Thomas Cooney donated his book *The Man Behind Badge 711*. George Kane donated a print, The Forge Hill Bridge by John Gould.

VI. Director's Report: see written report.

VII. Committee Reports

- a. **Friends and Foundation**: The Board of Trustees invited the Friends and Foundation to attend Trustee meeting to share the proposed building project ideas and thank them for all they have generously donated throughout the year.
- b. **Policy Review:** Tutoring Policy approved at the November 8, 2016 meeting.
- c. **Building Committee**: There are seven proposed projects that require SED permit approval and to apply for a DLD grant in 2017 and 2018 to complete these projects.
 - Electrical upgrades within the facility which includes new lighting fixtures within the facility which could greatly change the atmosphere and vision. Charging devices would also be considered. Alterations to bring electrical outlets to table top would be included.
 - 2. Emergency Generator would benefit the community as the library can be a place for people can go for heat or air-conditioning or charge their devices.
 - 3. LED signage for Hudson Street, which would turn off at 10 pm but on again at 7am.
 - 4. Parking lot repaying and additional spots
 - 5. New conference room space in current staff area
 - 6. Reconfiguration of current staff area including furnishings etc.
 - 7. Roof replacement

The goal would be to present projects for increasing granting opportunity. Senator Bill Larkin, Assemblyman James Skoufis and Congressman Sean Patrick Maloney have all been approached with our proposed projects. The grants being applied for are not full grants, perhaps 30-40% would be matching. A <u>motion to cancel</u> the current Building Contract with Butler, Rowland & Mays in the amount of \$10,000 made by Elisabeth Hellwege, seconded by Tom Dames and unanimously approved.

- d. **Garden Committee**: Skyler Soss, will be waiting until the spring to install the new sign for the human sundial.
- e. **Strategic Planning**: The Strategic Planning process is going well. As of today, 292 people had taken the survey so far. We have made every effort to contact non-library members as well. The next focus groups are December 19, 2016 and January 19, 2017. Tom Weddell will lead the focus group. Any person who takes the questionnaire, or participates in a focus group, will be entered into a drawing to win a Kindle Paper white, valued at \$200.00. The paper whites are donated by the Friends and Foundation.

VIII. Unfinished Business: none

- **IX. New Business:** The 2017-2018 budget will be discussed at the January board meeting.
- **X. Adjournment:** <u>Motion to adjourn regular meeting at 8:57 PM made by Elisabeth Hellwege, seconded by Tom Dames unanimously approved.</u>
- **XI. Executive Session:** The board went into Executive Session at 9:03 PM, for personnel reasons. The board adjourned the Executive Session at 9:20 PM.

Next Regular Board Meeting Date: January 12, 2017 at 7:00 PM.

Building Committee Report 12.2016

The Building Committee met with Paul Mays and Meghan Brennen from Butler, Rowland & Mays on Nov. 30, 2016. The purpose was to discuss the status of our SED permit application process and to review some of the proposed projects with the intent to give Meghan some direction on specific details of the projects.

The Committee discussed cancelling the remainder of the current contract we have with Butler & Co. which was to assist us with the 2016 DLD application. The new focus is towards getting SED permit approval for 7 different proposed projects and to apply for a DLD grant in 2017 and 2018 to complete these projects. The following 7 projects are included in this proposal:

- 1. Electrical upgrades
- 2. Emergency generator
- 3. LED signage for Hudson St.
- 4. Parking lot repaving and additional spots
- 5. New conference room space in current staff area
- 6. Reconfiguration of current staff area including furnishings etc.
- 7. Roof Replacement

The new contract with Butler, Rowland & Mays is for approx.. \$45,000 and will cover everything that is needed for the SED permit application process, as well as assistance for two DLD grant cycles. Extensive details regarding these two contracts (as well as copies of the contract itself) were reviewed by the board via email dating Dec. 1-Dec. 4 2016. The Board agreed to move forward with the new contract, with formal approval scheduled for the Board Meeting on Dec. 13th.

Mary Lou also announced that Cornwall had been selected as one of 15 libraries nationwide to participate in the "Small Libraries Create Smart Spaces Project". Over an 18-month period, participants will be introduced to the principles of placemaking, community engagement and human-centered space design. After conducting community input, action planning and prototype activities, the libraries will implement a learning space using a starter set of materials. The project includes training, and up to \$5,000 towards materials etc. Paul Mays has agreed to help us with this project as well. Kudos to Mary Lou for getting us this opportunity.

Meghan is moving forward with the details of the proposed projects. She showed us some samples of pendant lighting for the new study space/conference room which could potentially match some new lighting over the circulation desk, to create some more visual interest. She also showed us pictures of different ways to get additional electric outlets to new spaces in the

library. Since we are on a concrete slab, and don't want to replace all the carpeting, we will have to use some sort of over the carpet system. A combination of systems may be needed. Mary Lou will confirm where the additional outlets are needed and Meghan will price out possibly replacing the carpet in the new Study/conference space only.

The committee reviewed pictures of different possible LED signs for the front lawn. I have included a copy of the image of the sign we all liked best. This is not necessarily the final choice but the one Meghan will use to obtain pricing for the permit. Actual selection will be done when and if we decide to do the actual project.

The longest discussion was about the proposed changes to the parking lot and its spaces. We still do not have a final plan or pricing for this project. The survey is now complete and I have included a copy for your review. The easiest place to add spaces, without regrading, was right at the entrance on the left side (if you move the flagpole) and again on the far right side by extending the current row more towards the garden. How many spots would be gained depended on if we choose to keep the current 10 foot wide spaces. If we restripe with the same size spots we would gain 5 spots. But if you restripe the spots to be 9 feet wide then we would gain 7 spots. Nine feet is still legal but not recommended in situations like ours where there are many children, elderly and bigger cars like mini vans and SUVs. The committee asked Meghan to look into changing where the current shed and garden are located and then adding additional spaces where the current garden is. Mary Lou has discussed it with the various dept. heads and since we have to replace the shed anyway they would prefer having the shed be closer to the community room and covered portico. A new garden nearer to the children's area and away from the parking lot would also be preferred. This may enable us to gain a potential additional 6 spots. Meghan and Paul will review these options and get back to us.

The Building Committee expects to meet again in the next few weeks to review the final details and cost estimates for the 7 proposed projects. Once the SED permit application is submitted sometime late Dec. or early January we will have time to decide and prioritize what we would like to do first and what other additional funding we might be able to locate. The SED approval process usually takes approx. 6 months.

The committee is happy to answer any questions the board may have before or at the board meeting.

Respectfully submitted,

Susanne Vondrak

Chair, Building Committee

Cornwall Public Library Director's Report November, 2016

General Overview

The 2017-2022 Strategic Plan is underway. Surveys distributed, Focus Groups begun. Additionally, planning for the 2017 and 2018 NYS Construction Grant cycles has been initiated and permitting process with SED begins in December.

Administration

- -Strategic Plan The SP committee developed a print and digital survey, organized and implemented focus groups (which will run through mid January) and have begun to review results. Goal is to complete plan by April, 2017.
- **-RCLS Board Meeting** was asked to give presentation on my participation in Hudson Valley Pattern for Progress Fellows Program.

Personnel

Performance Reviews – All staff received self evaluation forms to assess their job performance and set goals for the 2017-18 year. Completed forms due mid December. Process to be completed by end of January, 2017.

Staff Reorganization – Reviewing staffing structure with an eye toward efficiency, best use of skills and delegation of duties among current staff to better meet the needs of the organization.

Building

- -NYS Public Library Construction Grant The architects are moving forward with our permitting process for projects to be included in the 2017 and 2018 grant cycles. See building committee report for details. A new contract with the architect is being established.
- **-Community Room Improvements** Flooring and furniture is the final stage for community room improvements to be made by end of month.
- -Ceiling Mounted Projector Installation completed.
- -Roof Repair emergency repair and gutter cleaning/screening will be completed by mid December.
- -Sidewalk repair the lip on the concrete slab that runs past the in-wall book drop to the parking lot needs to be filled. Patron fell over this recently. People have tripped/fell over this in the past as well.
- **-Parking lot repair** there are several large holes in parking lot surface that need to be filled while we decide what to do with the lot expansion/resurfacing.

Finance

- -Small Libraries Create Smart Spaces We were one of 15 libraries nationwide (selected from 106 applicants) to receive this OCLC grant to assist with "reimagining library space" \$5,000 and 18 months training on how to reconfigure space to develop active learning spaces within the library.
- **-Budget for 2017-2018** evaluating last year's actuals, manager requests, along with any other increases and funding opportunities for upcoming year.

Outreach & Partnerships

- -Cornwall Chamber of Commerce –2017 Breakfast Meeting Schedule will begin next February.
- **-Cornwall Shop Hop** Funded by Small Business Saturday/American Express, we were one of 30 downtown businesses on scavenger hunt held Nov. 26. Friends held a day-long book sale.
- -The fifth "Community Conversations" workshop will be held in December with a strategic planning and grant writing consultant from the La Berge Group to discuss community funding proposals.

Programs, Collections, and Services

Programs and Circulation -15 programs were held this month with an attendance of 284. The most well attended (10+ attendees) programs included the Veteran's Day (50); Wolf Critton Music (44); WWII Lecture (40); Tea and a Classic (25); Holiday Wreath Making (20); Stampin' Up (15); Mystery Book Club (13); and Cooking with Cookbooks (10). Museum Pass reservations (19). Rosaleen has been planning the music programs (3) for the new year at Munger Cottage; new offering featuring Lincoln Center Screenings has been confirmed. Food for Fines collected over 250 items for the Hudson Valley Food Bank, many giving more than necessary to erase fines. Staffer Nancy Wendt will not be working Sunday shifts but will sub when possible.

Youth Services – **31** programs attracted **531** children and adults with a diverse and creative offering of programs and activities including: Baby Lapsit (93); Toddlers (180); Circle Time (15), Pre-K (13); School Tours (54); Family Build -it (49), Pajama Story Time (20), Chess and Art Afternoon (29); TUT (08) and Book Groups (4). Special programming included: Brownie Troop 23 Project, Veteran's Day Program, and Spanish Storytime. Veteran's Day was a great success with the special addition of a WWI uniform and many personal discussions. Summer 2017 orders have begun.

Adult Services – Reference service featured an Ancestry program on finding your Irish ancestors, a Sundance film showing, Stampin' Up card workshop, holiday wreath making workshop and the popular WWII lecture series. This month service consisted of technology assistance (102), reader's advisory (09), reference questions (202), ILL Pulls (1451), printing (112), general circulation help (122) and (19) SEAL/outside the system, requests. Total PC usage -825; top database use: NoveList Plus (1995) and EBSCO (794), Ancestry (1031.) Upcoming December programs include Foreign film & Stampin' Up.

Monthly Statistics for November, 2016 (figures in parenthesis are last month's figures)

Registered borrowers: **10,104** (10,062); Direct Access/Circulation: **12,240** (13,293); ILL Borrows: **1,911** (2,217); ILL Loans: **1,682** (1,787); Item Count: **74,027** (74,477); **Wi-Fi**: **3,222** (3,033).

Meetings, Trainings, Programs & Happenings in November

New York Library Association Conference (11/1-3), Agents of Change presentation (11/2); Finance committee meeting (11/7);

Election Day, Board Meeting (11/8);

Director's Association Meeting, Focus Group with Seniors, LEGOLAND meeting (11/9);

Manager's Meeting (11/10);

Veteran's Day ceremony (11/1);

Utica Insurance meeting, Dedication of Gould painting (11/15);

Community Foundation event (11/16);

Staff meeting (11/17);

Installation of Projector/Screen (11/18);

RCLS Board presentation (11/21);

Strategic Planning committee meeting (11/22);

Thanksgiving Holiday (11/24); Off (11/25);

Shop Hop/Friends Book Sale/Table Auction (11/26);

ANSER meeting (11/28).

Coming up in December, I have the following on my agenda so far:

Youth Services and Finance meetings (12/1);

Meeting with Margaret Quinn, Community Conversation Grant workshop (12/5);

Hour of Code (12/7);

Programming committee and Manager's meeting (12/8);

Finance committee meeting (12/12);

Board meeting (12/13);

ANSER meeting and Focus Group (12/19);

Staff Holiday Breakfast (12/20);

Newburgh Ministries volunteer (12/20):

Manager's meeting (12/22);

Vacation (12/27/16-1/3/17).

Respectfully submitted,

Mary Lou Carolan

Mary Lou Carolan

Director

December 9, 2016

Cornwall Public Library Profit & Loss Budget vs. Actual July through November 2016

	Jul - Nov 16	Budget	\$ Over Budget	% of Budget
Income				
2002 · Local Public Funds	1,138,619.00	1,138,619.00	0.00	100.0%
2003 · Refund of Tax assessment	-1,835.83	-3,000.00	1,164.17	61.2%
2005 · Appropriated Fund Balance 2082 · Library Fines	0.00	31,531.00	-31,531.00	0.0%
2082 · Library Fines 2401 · Income from Investments	12,285.55 83.69	12,920.00 208.00	-634.45 -124.31	95.1% 40.2%
2701 · Refunds	631.20	500.00	-124.31 131.20	40.2% 126.2%
2706 · Gifts & Endowments	031.20	300.00	131.20	120.2 /0
2706.1 · Gifts-Friends	807.30	4,500.00	-3,692.70	17.9%
2706.2 · Gifts-Other	396.79	3,500.00	-3,103.21	11.3%
2706 · Gifts & Endowments - Other	0.61	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	
Total 2706 · Gifts & Endowments	1,204.70	8,000.00	-6,795.30	15.1%
2760 · Grants	4,885.00	8,000.00	-3,115.00	61.1%
3840 · RCLS	0.00	2,000.00	-2,000.00	0.0%
Total Income	1,155,873.31	1,198,778.00	-42,904.69	96.4%
Gross Profit	1,155,873.31	1,198,778.00	-42,904.69	96.4%
Expense				
141 · Salary-Certified Librarian	95,630.15	90,951.48	4,678.67	105.1%
142 · Salary-Clerical	163,924.48	174,847.84	-10,923.36	93.8%
143 · Salary-Treasurer	0.00	2,115.48	-2,115.48	0.0%
203b · Capital Equipment	35,947.97	22,100.00	13,847.97	162.7%
410 · Books				
410.1 · Adult Fiction	7 077 00	7.000.00	277.06	104.00/
410.10 · Adult Fiction	7,277.96 1,210.30	7,000.00 700.00	277.96 510.30	104.0% 172.9%
410.11 · Adult Fiction Standing Order 410.12 · Adult E Book	3,447.73	5.000.00	-1,552.27	69.0%
Total 410.1 · Adult Fiction	11,935.99	12,700.00	-764.01	94.0%
440.2. Adult Non Fintion	,	,		
410.2 · Adult Non Fiction 410.20 · Adult Non-Fiction	7,469.96	6,580.00	889.96	113.5%
410.21 · Adult Non-Fiction Standing Orde	25.59	425.00	-399.41	6.0%
410.2 · Adult Non Fiction - Other	-135.00	425.00	-599.41	0.0 /6
Total 410.2 · Adult Non Fiction	7,360.55	7,005.00	355.55	105.1%
410.3 · Reference	76.50			
410.4 · Juvenile Fiction	2,938.57	3,750.00	-811.43	78.4%
410.42 · Ebooks Juvenile	260.75	250.00	10.75	104.3%
410.5 · Juvenile Non Fiction	1,501.55	4,000.00	-2,498.45	37.5%
410.6 · Young Adult Fiction	1,464.01	1,000.00	464.01	146.4%
410.62 · Ebooks Young Adult	0.00	350.00	-350.00	0.0%
410.7 · Young Adult Non Fiction	243.33	200.00	43.33	121.7%
410.9 · McNaughton	2,443.00	4,200.00	-1,757.00	58.2%
Total 410 · Books	28,224.25	33,455.00	-5,230.75	84.4%
411 · Film	160.20	250.00	-89.80	64.1%
412 · Video/Music/Books on Tape 412.1 · Music Adult	229.88	335.00	-105.12	68.6%
412.3 · Books-on-Tape	2,484.71	3,800.00	-1,315.29	65.4%
412.32 · E-Audiobooks Adult	1,362.26	2,095.00	-732.74	65.0%
412.4 · Books On Tape - Juvenile	253.81	225.00	28.81	112.8%
412.42 · E-Audiobooks Juvenile	0.00	225.00	-225.00	0.0%
412.5 · Books on Tape YA	16.00	500.00	-484.00	3.2%
412.52 · E-Audiobooks Young Adult	0.00	425.00	-425.00	0.0%
412.6 · Videos/DVD	3,220.30	3,750.00	-529.70	85.9%
412.62 · Digital video	0.00	1,250.00	-1,250.00	0.0%
412.7 · Video/DVD Juvenile	1,002.84	1,110.00	-107.16	90.3%
Total 412 · Video/Music/Books on Tape	8,569.80	13,715.00	-5,145.20	62.5%
413 · Serials/Reference				
413.1 · Reference - Adult book	222 52	405.00	444.50	00.00/
413.10 · Reference-Adult Book	280.50	425.00	-144.50	66.0%
413.11 · Reference-Adult Standing Order	47.94	90.00	-42.06	53.3%
Total 413.1 · Reference - Adult book	328.44	515.00	-186.56	63.8%
413.2 · Reference Juvenile 413.20 · Juvenile Reference	0.00	50.00	-50.00	0.0%
Total 413.2 · Reference Juvenile	0.00	50.00	-50.00	0.0%

Cornwall Public Library Profit & Loss Budget vs. Actual

July through November 2016

	Jul - Nov 16	Budget	\$ Over Budget	% of Budget
413.3 · Reference-Adult electroni	0.00	2,100.00	-2,100.00	0.0%
413.4 · Reference-Juv electronic	1,314.90	210.00	1,104.90	626.1%
413.5 · Reference-Cornwall Local elect 413.6 · Serials	2.00 1,895.40	1,670.00 3,250.00	-1,668.00 -1,354.60	0.1% 58.3%
413.7 · Professional Collection	35.00	210.00	-1,334.00	16.7%
Total 413 · Serials/Reference	3,575.74	8,005.00	-4,429.26	44.7%
Total 413 Serials/Reference	3,373.74	0,003.00	-4,429.20	44.170
430 · Supplies				
430.1 · Library supplies	1,106.87	2,100.00	-993.13	52.7%
430.2 · Office supplies	3,361.41	3,350.00	11.41	100.3%
430.3 · Program supplies	044.07	4 400 00	050.00	70.50/
430.30 · Adult	841.67	1,100.00	-258.33	76.5%
430.31 · YA 430.32 · Juvenille	19.86 272.95	210.00 600.00	-190.14 -327.05	9.5% 45.5%
430.33 · Summer Reading	836.01	1,100.00	-327.05 -263.99	45.5% 76.0%
430.34 · Special/Outreach	856.26	420.00	436.26	203.9%
Total 430.3 · Program supplies	2,826.75	3,430.00	-603.25	82.4%
Total 430 · Supplies	7,295.03	8,880.00	-1,584.97	82.2%
431 · Telephone	6,279.74	5,950.00	329.74	105.5%
433 · Postage	1,514.81	1,675.00	-160.19	90.4%
434 · Printing	3,812.43	4,200.00	-387.57	90.8%
435 · Travel/Conference	2,830.08	1,875.00	955.08	150.9%
437 · Professional Fees				
437.1 · Prof fees-Office	14,740.27	12,780.00	1,960.27	115.3%
437.2 · Prof fees-Adult programs	3,303.45	2,940.00	363.45	112.4%
437.3 · Prof fees-YA programs	240.00	625.00	-385.00	38.4%
437.4 · Prof fees-Juvenile	1,100.00	1,700.00	-600.00	64.7%
437.5 · Prof fees-SRP	300.00	1,250.00	-950.00	24.0%
437.6 · Prof fees-Outreach	85.00			
437 · Professional Fees - Other	1,462.73			
Total 437 · Professional Fees	21,231.45	19,295.00	1,936.45	110.0%
438 · Dues	220.00	600.00	-380.00	36.7%
439 · Equipment Repair	0.00	100.00	-100.00	0.0%
440 · Contracts w/ Books Co.	829.20	1,095.00	-265.80	75.7%
450 · Fuel/Utilities	9,245.05	13,400.00	-4,154.95	69.0%
451 · Custodial Supplies	477.39	835.00	-357.61	57.2%
452 · Repairs to Building	6,817.00	5,845.00	972.00	116.6%
454 · Building Insurance	11,663.01	12,000.00	-336.99	97.2%
469 · Service Contracts	16,013.92	19,000.00	-2,986.08	84.3%
9010.8 · Retirement	0.00	21,250.00	-21,250.00	0.0%
9030.8 · FICA/Medicare Expense 9060.8 · Workers' Comp	23,946.23	20,496.00	3,450.23 1,182.00	116.8% 119.7%
9090.8 · Health Insurance	7,182.00 35,462.78	6,000.00 43,902.00	-8,439.22	119.7% 80.8%
	490,852.71	531,837.80	-40,985.09	92.3%
Total Expense				
t Income	665,020.60	666,940.20	-1,919.60	99.7%

Cornwall Public Library Profit & Loss Budget vs. Actual

July through October 2016

Budget % 33%	Current YTD	Current	YTD Budget Compa	rison	Last Year	Prior YT	D Actual Compa	rison
\$411,317	Jul - Oct 16	Budget	\$ Over Budget	% of Budget	% of Budget	Jul - Oct 15	\$ Change	% Change
Income								
2002 · Local Public Funds	569,310	1,138,619	-569,310	50%	50%	563,779	5,531	1%
2003 · Refund of Tax assessment	0	-3,000	3,000	0%	75%	-2,253	2,253	100%
2082 · Library Fines	10,253	31,000	-20,747	33%	34%	11,593	-1,341	-12%
2401 · Income from Investments	30	500	-470	6%	7%	52	-23	-43%
2701 · Refunds	631	1,000	-369	63%	0%	0	631	100%
2706 · Gifts & Endowments								
2706.1 · Gifts-Friends	300	10,000	-9,700	3%	22%	2,201	-1,901	-86%
2706.2 · Gifts-Other	384	8,300	-7,916	5%	135%	5,419	-5,036	-93%
Total 2706 · Gifts & Endowments	684	18,300	-17,616	4%	54%	7,620	-6,936	-91%
2760 · Grants	4,885	12,000	-7,115	41%	34%	4,085	800	20%
3840 · RCLS	0	4,000	-4,000	0%	591%	24,215	-24,215	-100%
Fund Balance		31,531						
Total Income	585,792	1,233,950	-648,158	47%	51%	609,091	-23,299	-4%
oss Profit	585,792	1,233,950	-648,158	47%	51%	609,091	-23,299	-4%
Expense								
141 · Salary-Certified Librarian	76,974	214,976	-138,002	36%	32%	65,735	11,239	17%
142 · Salary-Clerical	135,740	418,276	-282,536	32%	30%	128,960	6,780	5%
203b · Capital Equipment	31,161	53,000	-21,839	59%	57%	26,717	4,444	17%
Total 410 · Books	20,664	75,385	-54,721	27%	29%	22,091	-1,427	-6%
411 · Film	0	550	-550	0%	76%	419	-419	-100%
Total 412 · Video/Music/Books on Tape	7,043	32,758	-25,715	21%	26%	7,571	-528	-7%
Total 413 · Serials/Reference	3,493	19,100	-15,607	18%	17%	3,617	-124	-3%
430 ⋅ Supplies								
430.1 ⋅ Library supplies	933	5,000	-4,067	19%	33%	1,671	-738	-44%
430.2 ⋅ Office supplies	2,894	8,000	-5,106	36%	31%	2,486	407	16%
Total 430.3 · Program supplies	2,388	7,800	-5,412	31%	22%	1,721	667	39%
Total 430 · Supplies	6,214	20,800	-14,586	30%	28%	5,878	336	6%
431 ⋅ Telephone	5,462	14,000	-8,538	39%	50%	6,045	-583	-10%
433 · Postage	1,325	4,000	-2,675	33%	31%	1,241	84	7%
434 · Printing	3,766	10,000	-6,234	38%	22%	2,208	1,558	71%
435 · Travel/Conference	1,746	4,500	-2,754	39%	21%	947	799	84%
437 · Professional Fees								
437.1 · Prof fees-Office	13,447	30,630	-17,183	44%	100%	22,852	-9,405	-41%
437.2 · Prof fees-Adult programs	2,953	7,000	-4,047	42%	30%	2,080	873	42%

Cornwall Public Library Profit & Loss Budget vs. Actual July through October 2016

Budget % 33%	Current YTD	Current YTD Budget Compar		rison	Last Year	Prior YTD Actual Comparison		ison
\$411,317	Jul - Oct 16	Budget	\$ Over Budget	% of Budget	% of Budget	Jul - Oct 15	\$ Change	% Change
437.3 · Prof fees-YA programs	240	1,500	-1,260	16%	11%	200	40	20%
437.4 ⋅ Prof fees-Juvenile	1,100	4,000	-2,900	28%	21%	858	242	28%
437.5 · Prof fees-SRP	300	3,000	-2,700	10%	0%	0	300	100%
437.6 · Prof fees-Outreach	85	0	85	100%	0%	0	85	100%
437 · Professional Fees - Other	1,041	0	1,041	100%	0%	0	1,041	100%
Total 437 · Professional Fees	19,166	46,130	-26,964	42%	65%	25,990	-6,823	-26%
438 ⋅ Dues	220	1,300	-1,080	17%	0%	0	220	100%
439 · Equipment Repair	0	200	-200	0%	0%			
440 · Contracts w/ Books Co.	610	2,600	-1,990	23%	34%	889	-279	-31%
450 · Fuel/Utilities	7,244	32,000	-24,756	23%	21%	8,268	-1,024	-12%
451 · Custodial Supplies	477	2,000	-1,523	24%	15%	307	170	55%
452 · Repairs to Building	6,223	14,000	-7,777	44%	74%	17,569	-11,346	-65%
454 · Building Insurance	11,663	12,000	-337	97%	84%	11,562	101	1%
469 · Service Contracts	10,316	45,592	-35,276	23%	20%	8,175	2,141	26%
9010.8 · Retirement	0	50,977	-50,977	0%	117%	68,631	-68,631	-100%
9030.8 · FICA/Medicare Expense	19,538	48,444	-28,906	40%	32%	18,311	1,227	7%
9060.8 · Workers' Comp	0	6,000	-6,000	0%	0%	0	0	0%
9090.8 · Health Insurance	26,535	105,362	-78,827	25%	28%	21,065	5,470	26%
Total Expense	395,581	1,233,950	-838,369	32%	37%	452,197 -56,615		-13%
Net Income	190,211	0	190,211	15%	* 13% *	156,894	33,316	21%
				* Percentage = Ne	t Income / Total Bud	get		

^{*} Percentage = Net Income / Total Budget

Туре	Date	Num	Memo	Split	Paid	Amount
Audio Editi	ons					
Bill	11/09/2016	Inv 1611017	Inv 1611017	412.3 · Books-on-Tape	Unpaid	24.95
Bill	11/09/2016	Inv 1611018	Inv 1611018	412.3 · Books-on-Tape	Unpaid	67.95
Bill	11/11/2016	Inv 1611795	Cust # 12584	412.3 · Books-on-Tape	Unpaid	9.99
Bill	11/21/2016	Inv 1610510	Inv 1610510	412.3 · Books-on-Tape	Unpaid	25.00
Bill	11/28/2016	Inv 1612934	Inv 1612934	412.3 Books-on-Tape	Unpaid	248.71
Bill	11/28/2016	Inv 1612937	Inv 1612937	412.3 Books-on-Tape	Unpaid	29.95
Bill	11/28/2016	Inv 16130095	Inv 1613095	412.3 · Books-on-Tape	Unpaid	331.93
Total Audio	Editions					738.48
Boys' Life Bill	11/30/2016	New Magazine	New 3 year subscription Exp 1/2	413.6 · Serials	Unpaid	56.00
Total Boys'			2 , 22. 22. 22. 22. 24. 24. 24. 24. 24. 24.	. Total Contains	opa.a	56.00
Total Boys	LIIG					30.00
Brenda Gol		E 18:1	16	100.0 0.5		00.00
Bill	11/30/2016	Empl Reimburse	Keurig cleaning supplies & filters	430.2 · Office supplies	Unpaid	30.88
Total Brenda	a Goldfarb					30.88
Brodart Co.		las - D 4000 400	Lev. D 4000 400	440.4 Junearille Fietier	I los os estal	0.70
Bill	11/18/2016	Inv B4808483	Inv B4808483	410.4 · Juvenile Fiction	Unpaid	8.76
Total Broda	t Co.					8.76
Brodart Co.						
Bill	11/11/2016	Inv B4759956	Inv B4759956	-SPLIT-	Unpaid	39.24
Bill	11/11/2016	Inv B4778536	Inv B4778536	-SPLIT-	Unpaid	137.39
Bill	11/11/2016	Inv B4778762	Inv B4778762	-SPLIT-	Unpaid	82.31
Bill	11/11/2016	Inv B4778760	Inv B4778760	410.5 · Juvenile Non Fiction	Unpaid	12.71
Bill	11/11/2016	Inv B4778759	Inv B4778759	-SPLIT-	Unpaid	41.77
Bill	11/11/2016	Inv B4778866	Inv B4778866	-SPLIT-	Unpaid	69.98
Bill	11/11/2016	Inv B4778883	Inv B4778883	-SPLIT-	Unpaid	42.01
Bill	11/11/2016	Inv B4778761	Inv B4778761	-SPLIT-	Unpaid	14.13
Bill	11/11/2016	Inv B4778856	Inv B4778856	-SPLIT-	Unpaid	16.43
Bill	11/15/2016	Inv B4791180	Inv B4791180	410.4 · Juvenile Fiction	Unpaid	6.15
Bill	11/15/2016	Inv B4775716	Inv B4775716	-SPLIT-	Unpaid	14.90
Bill	11/15/2016	Inv B4775715	Inv B4775715	-SPLIT-	Unpaid	13.79
Bill	11/15/2016	Inv B4775717	Inv B4775717	-SPLIT-	Unpaid	10.49
Bill	11/15/2016	Inv B4781594	Inv B4781594	410.4 · Juvenile Fiction	Unpaid	37.53
Bill	11/21/2016	Inv B4798771	Inv B4798771	410.4 · Juvenile Fiction	Unpaid	6.15
Bill						
	11/28/2016	Inv B4809628	Inv B4809628	-SPLIT-	Unpaid	157.30
Bill	11/28/2016	Inv B4809646	Inv B4809646	-SPLIT-	Unpaid	223.06
Bill	11/28/2016	Inv B4809627	Inv B4809627	410.4 · Juvenile Fiction	Unpaid	41.35
Bill	11/28/2016	Inv B4809414	Inv B4809414	-SPLIT-	Unpaid	115.98
Bill	11/28/2016	Inv B4809320	Inv B4809320	-SPLIT-	Unpaid	247.76
Bill	11/28/2016	Inv B4809413	Inv B4809413	410.4 · Juvenile Fiction	Unpaid	23.57
Bill	11/28/2016	Inv B4809415	Inv B4809415	410.4 · Juvenile Fiction	Unpaid	14.92
Bill	11/28/2016	Inv B4809347	Inv B4809347	410.4 · Juvenile Fiction	Unpaid	37.61
Bill	11/30/2016	Inv B4819650	Inv B4819650	-SPLIT-	Unpaid	44.08
Bill	11/30/2016	Inv B4819651	Inv B4819651	-SPLIT-	Unpaid	31.92
Bill	11/30/2016	Inv B4819652	Inv B4819652	-SPLIT-	Unpaid	26.51
Bill	11/30/2016	Inv B4821354	Inv B4821354	-SPLIT-	Unpaid	10.49
Total Broda	t Co Juv					1,519.53
Brodart Co.	-Supplies 11/28/2016	Inv 453174	Labels, Book binding, reddi-covers	430.1 · Library supplies	Unpaid	101.62
			Labele, Book Smallig, roadi Covere	loc.1 Elstary cappings	Onpaid	
	t CoSupplies					101.62
Brodart Co. Bill	. (McN) 11/11/2016	Inv M142647	Mc Naughton service for Feb 2017	410.9 · McNaughton	Unpaid	610.75
Total Broda	t Co. (McN)					610.75
Cangago La	earning/Gale					
		Inv 50207042	Inv 50397012	410 11 . Adult Eigtion Standing	Unnaid	07.00
Bill	11/28/2016	Inv 59387013	Inv 59387013	410.11 · Adult Fiction Standing	Unpaid	87.00 67.40
Bill	11/29/2016	Inv 59419887	Inv 59419887	410.11 · Adult Fiction Standing	Unpaid	67.49
Total Cenga	ge Learning/Ga	le				154.49
• • • • • • • • • • • • • • • • • • • •						

Type	Date	Num	Memo	Split	Paid	Amount
Bill	11/22/2016	Acct 86610120007	Acct 8661-0120-00-7 service 10/	450 · Fuel/Utilities	Unpaid	1,789.53
Total Centra	al Hudson Gas	& Electric Corp				1,789.53
Charlotte D Bill Bill	Punaief 11/09/2016 11/15/2016	Empl Reimburse Empl Reimburse	Meal at NYLA conference Mileage & Tolls Nov 2016	435 · Travel/Conference 435 · Travel/Conference	Unpaid Unpaid	25.05 184.46
Total Charlo	otte Dunaief					209.51
Chase Card Bill	d Services 11/15/2016	Chase Visa charges	Chase Visa charges through 11/	412.6 · Videos/DVD	Paid	58.00
Total Chase	Card Services					58.00
Corner Stor Bill Bill	ne Telephone 11/09/2016 11/30/2016	Inv 4155570 Inv 4187183	Service 10/25-11/24/16 Phone service 11/25-12/24	431 · Telephone 431 · Telephone	Paid Unpaid	306.89 317.33
Total Corne	r Stone Teleph	one				624.22
Cornwall C Bill Bill	entral School 11/15/2016 11/15/2016	District B&H Holding redu 2016-17 corrections	2011-13 Assessment reduction 2016-17 refund due to report of	2003 · Refund of Tax assessm 2003 · Refund of Tax assessm	Unpaid Unpaid	1,383.27 452.56
Total Cornw	all Central Sch	ool District				1,835.83
Cornwall P Bill Bill	ublic Library - 10/31/2016 11/21/2016	Payroll Pay end 11/4/16 Pay per end 111816	Payroll period ending 11/4/16 Payroll Period ending 11/18/16	1012 · OCT Payroll Checking 1012 · OCT Payroll Checking	Paid Paid	17,231.15 16,510.20
	all Public Libra	, .	.,	3		33,741.35
		Trust & Agency				,
Bill Bill Bill	11/09/2016 11/21/2016 11/30/2016	Pay per end 11/4/16 Pay per end 11/18/ Nov Health Insura	Pay period ending 11/4/16 Pay period ending 11/18/16 Nov Health Insurance	1003 · Due from Trust & Agency 1003 · Due from Trust & Agency 1003 · Due from Trust & Agency	Paid Paid Paid	8,482.19 8,186.18 6,561.06
Total Cornw	all Public Libra	ry - Trust & Agency				23,229.43
D-Ben Sec u Bill	urity Systems, 11/09/2016	Inc. Inv 26494	Annual central station monitorin	469 · Service Contracts	Paid	264.00
Total D-Ben	Security Syste	ems, Inc.				264.00
Demco, Inc Bill Bill	:. 11/28/2016 11/30/2016	Inv 6004100 Inv 6017875	Classification & Circulation label Bookmarks & poster	430.1 · Library supplies 430.2 · Office supplies	Unpaid Unpaid	72.48 74.78
Total Demo	o, Inc.					147.26
Dowser Sp Bill Bill Bill	ring Water 11/09/2016 11/15/2016 11/17/2016	Inv 1656148 Inv 1655918 Inv 1616188-A	11/9/16 water delivery 11/14/16 water delivery March 2016 water delivery	430.2 · Office supplies 430.2 · Office supplies 430.2 · Office supplies	Unpaid Unpaid Unpaid	38.00 6.00 38.00
			March 2010 Water delivery	400.2 Office supplies	Oripaid	82.00
	er Spring Water					62.00
Eileen Acos Bill Bill	11/28/2016 11/30/2016	Book Chat & Choc Empl Reimburse	Supplies for Book Chat & Choco Cookies & candy for book chat	430.30 · Adult 430.30 · Adult	Unpaid Unpaid	39.52 15.99
Total Eileen	Acosta					55.51
Elizabeth F Bill	isher 11/30/2016	Empl Reimburse	Mileage - 126 mi @ \$.54/mi	435 · Travel/Conference	Unpaid	68.04
Total Elizab	eth Fisher					68.04
Guardian Bill	11/30/2016	Policy 00964906-0	Disability Insurance 12/1/16-11/	9090.8 · Health Insurance	Unpaid	1,946.09
Total Guard	ian					1,946.09
Haight Fire Bill	Equipment St 11/11/2016	a pply Inv 31487	Inspected fire extinguishers & e	469 · Service Contracts	Unpaid	150.00

Туре	Date	Num	Memo	Split	Paid	Amount
Total Haight	t Fire Equipmer	nt Supply				150.00
Hannaford	Bros. Co.					
Bill	11/09/2016	11/8 purchases	Program supplies 11/8/16	430.32 · Juvenille	Unpaid	26.40
Bill	11/25/2016	Ref 023356	Milk, Grapes, Apples - purchase	430.32 · Juvenille	Unpaid	11.94
Bill	11/29/2016	Ref 034073	Candy & popcorn - purchases 1	430.31 · YA	Unpaid	9.27
		1101 004070	Carray & popositi - parchases 1	450.51 17	Oripaid	
	aford Bros. Co.					47.61
Hudson Ard Bill	chival 11/17/2016	Inv 10426	Annual Security Roll Storage 1/1	413.5 · Reference-Cornwall Loc	Unpaid	2.00
Total Hudso		1117 10-120	7 minual decamy Non diorage 171	410.0 Reference continuin Eco	Oripaid	2.00
						2.00
	rary Services			001.17		
Bill	11/15/2016	Inv 95504530	Inv 95504530	-SPLIT-	Unpaid	1,088.47
Bill	11/15/2016	Inv 95437234	Inv 95437234	-SPLIT-	Unpaid	40.32
Bill	11/15/2016	Inv 95600918	Inv 95600918	-SPLIT-	Unpaid	68.33
Bill	11/15/2016	Inv 95539428	Inv 95539428	-SPLIT-	Unpaid	78.32
Bill	11/18/2016	Inv 95618969	Inv 95618969	-SPLIT-	Unpaid	14.95
Bill	11/18/2016	Inv 95643436	Inv 95643436	-SPLIT-	Unpaid	27.85
Bill	11/29/2016	Inv 95717350	Inv 95717350	-SPLIT-	Unpaid	30.32
Bill	11/30/2016	Inv 95946050	Inv 95946050	-SPLIT-	Unpaid	11.29
Bill	11/30/2016	Inv 95858385	Inv 95858385	-SPLIT-	Unpaid	205.37
Bill	11/30/2016	Inv 95880131	Inv 95880131	-SPLIT-	Unpaid	3,044.32
Total Ingran	n Library Servic	es				4,609.54
Joanne Bai	•					
Bill	11/17/2016	12/20 Card Wkshp	12/20/16 Stampin' Up card work	437.2 · Prof fees-Adult programs	Unpaid	125.00
Total Joann	e Barclay					125.00
Lisa Sincla	ir					
Bill	11/30/2016	Empl Reimburse	Mileage 29.2 mi @ \$.54/mi	435 · Travel/Conference	Unpaid	15.77
Bill	11/30/2016	Empl reimburse	CLOUSC mtg bagels + postage	-SPLIT-	Unpaid	6.99
Total Lisa S	inclair					22.76
Marangi Di	snosal					
Bill	11/09/2016	Inv 6B104403	November service	469 · Service Contracts	Paid	91.78
Bill	11/30/2016	Inv 6C101235	December trash & recycling pick	469 · Service Contracts	Unpaid	90.78
Total Maran	gi Disposal					182.56
Mary Lou C	arolan					
Bill	11/21/2016	Empl Reimb	NYLA Conf meals + Mileage + t	435 · Travel/Conference	Unpaid	281.45
Total Mary L	_ou Carolan		-			281.45
		/Public Relations				
Bill	11/30/2016	Inv 2176	Digital Consulting - 1.5 hours	437.1 · Prof fees-Office	Unpaid	120.00
Bill	11/30/2016	Inv 2186	Digital consulting - 1.3 hour	437.1 · Prof fees-Office	Unpaid	80.00
Bill	11/30/2016	Inv 2191	Quarterly website update	437.1 · Prof fees-Office	Unpaid	250.00
			Quarterly website update	437.1 Fior lees-Office	Oripaid	-
Total Media	Solstice Marke	ting/Public Relations				450.00
MPLC	44/47/0040	In. (50 40 50 740	Mayia Lippaina 4/4/47 4/4/40	444 Film	المسماما	100.00
Bill	11/17/2016	Inv 504052740	Movie Licensing 1/1/17-1/1/18	411 · Film	Unpaid	160.20
Total MPLC						160.20
	ibrary Associa		MLC - C.E. class "A Powerful Pl	425 Traval/Conference	Llangid	110.00
Bill	11/30/2016	Inv 6923	MEC - C.E. Class A Powerful Pl	435 · Travel/Conference	Unpaid	110.00
Total New Y	ork Library Ass	sociation				110.00
Orange Bai Bill	nk & Trust Car 11/30/2016	dmember Services Stmt dated 11/23/16	Visa statement dated 11/23/16	-SPLIT-	Unpaid	4,768.44
		Cardmember Services			F	4,768.44
_		Cardinelliber Services				+,100.44
OverDrive,		Inv 00022770 40	Inv 1052 00022770 400440	412.22 . E Audiobooks	Llongid	70.00
Bill	11/17/2016	Inv 000237770-10	Inv 1052-000237770-100416	412.32 · E-Audiobooks Adult	Unpaid	76.00
Bill	11/21/2016	Inv 154630653111	Inv 1052-154630653-111316	410.12 · Adult E Book	Unpaid	825.93
Bill	11/21/2016	Inv 154314590111	Inv 1052-154314590-111316	412.32 · E-Audiobooks Adult	Unpaid	220.90

Туре	Date	Num	Memo	Split	Paid	Amount
Bill	11/30/2016	105209022662711	Inv 1052-090226627-111516	412.32 · E-Audiobooks Adult	Unpaid	59.99
Total OverD	rive, Inc.					1,182.82
Paychex, In Bill Bill	c. 11/09/2016 11/15/2016	Stmt 15453764 Inv 2016102700	Employee usage fee & mobile m Oct 2016 payroll fees	437.1 · Prof fees-Office 437.1 · Prof fees-Office	Paid Paid	225.00 511.60
Total Paych	ex, Inc.					736.60
Randazzo's Bill	Landscaping 11/28/2016	Inc. Inv 602	Monthly Maintenance fee	469 · Service Contracts	Unpaid	491.00
Total Randa	zzo's Landscap	oing Inc.				491.00
RCLS Bill	11/30/2016	Inv 25275	Epson receipt paper	430.2 · Office supplies	Unpaid	224.20
Total RCLS						224.20
Recorded E Bill	Books 11/30/2016	Inv 75445504	Inv 75445504	412.3 · Books-on-Tape	Unpaid	70.87
Total Record	ded Books					70.87
Rick Feingo Bill	old 11/17/2016	1/17/17 program	1/17/17 Hollywood and the Airfor	437.2 · Prof fees-Adult programs	Unpaid	225.00
Total Rick F	eingold					225.00
Ron Kaiser Bill Bill	11/09/2016 11/28/2016	Work on 11/8/16 Work on 11/25/16	2 hours @ \$30/hour 6 hrs labor @ \$30 + \$50 materials	452 · Repairs to Building 452 · Repairs to Building	Unpaid Unpaid	60.00 230.00
Total Ron K	aiser					290.00
Susan Moc	cio					
Bill	11/30/2016	Empl Reimburse	Mileage 45.6 mi @ \$.54/mi	435 · Travel/Conference	Unpaid	24.62
Total Susan						24.62
Time Out N Bill	ew York 11/15/2016	Annual renewal	1 year renewal Exp 2/2018	413.6 · Serials	Unpaid	25.00
Total Time (Out New York					25.00
Toshiba Fir Bill Bill	nancial Service 11/15/2016 11/30/2016	es inv 316696384 Inv 318860871	10/25-11/25/16 contract payment 11/25-12/25 service + 8/25-11/2	203b · Capital Equipment 203b · Capital Equipment	Paid Unpaid	590.21 884.17
	a Financial Sei	rvices			•	1,474.38
United A/C	Refrigeration,	Inc				·
Bill Bill Bill	11/09/2016 11/28/2016 11/30/2016	Inv 412518 Inv 412506-KD Inv 412880-KD	10/26 - Resolved heat issue, ch Monthly preventive maintenance 11/29/16 Preventive Maintenance	452 · Repairs to Building 469 · Service Contracts 469 · Service Contracts	Unpaid Unpaid Unpaid	303.75 975.17 975.17
Total United	A/C Refrigerat	ion, Inc				2,254.09
Utica Natio	nal Insurance 11/17/2016	Group Acct 101086941	Worker's Comp Policy 4807744	9060.8 · Workers' Comp	Unpaid	7,182.00
Total Utica N	National Insurar	nce Group				7,182.00
Valley Cotta Bill	age Free Libra 11/09/2016	ry High Rise	'High Rise' barcode 3 2841 0096	2082 · Library Fines	Unpaid	14.95
Total Valley	Cottage Free L	ibrary				14.95
Bill	Cleaning Syste 11/09/2016	Inv 20025	Nov cleaning service	469 · Service Contracts	Unpaid	1,330.00
Bill Total Vangu	11/30/2016	Inv 20343	Dec cleaning service	469 · Service Contracts	Unpaid	1,330.00
•	ard Cleaning S	ystems of the HV				2,660.00
Verizon Bill	11/11/2016	Inv 9774630002	Mobile phone service 10/2 - 11/1	431 · Telephone	Paid	54.33

Туре	Date	Num	Memo	Split	Paid	Amount
Bill	11/17/2016	Acct 65212194900	Fios Internet 11/10-12/9/16	431 · Telephone	Unpaid	139.07
Total Veriz	on					193.40
Village of Bill	Cornwall-on-Η ι 11/30/2016	Idson Acct 006019055	Bill # 326 - water 9/28-11/21/16	450 · Fuel/Utilities	Unpaid	211.12
Total Village of Cornwall-on-Hudson						
TOTAL						95,440.89